



**SUNSHINE**  
**MODELS**

Box 4997  
Springfield MO 65808-4997

1 March 2009

Dear Sir,

Since we began issuing kits in 1989, we have avoided raising the prices of kits previously released unless they have been revised. Over time, this has meant that we have been selling old kits below our costs.

Unfortunately it is no longer possible to keep the old prices. The costs of shipping (which we subsidize), copper bearing parts--etchings, wire and grabs irons, etc.— casting material, plastic parts, rubber for molds, boxes, paperwork, parts shipping, taxes, rent, utilities and many other items have increased markedly. Some items have increased as much as 300% in recent years, most in the range of 100% in a few years.

We have brought all old kits up to 2009 price levels. Generally speaking, the 2009 price levels are: flats-\$30, gondolas-\$36, 40' reefers and boxcars with wood running board-\$38, 40' reefer and boxcars with etched steel running boards-\$40, 50' cars-\$42, 50' raised roof cars-\$44 and some larger and unique cars with exceptional parts-in the \$44 to \$46 range. (Ironically, these prices are often less than the price of our kits on the secondary market.) We hope that this across-the-board change will forestall more increases in the near future.

Enclosed is a new price list of kits currently available--arranged in numeric order. For all future orders, please use the new price list.

We are sorry for the inconvenience, but this change has become an economic necessity due to the extraordinary rise in the cost of materials and overhead expenses.

Best regards,

*Sunshine Models*